



PURSUIT OF GREATNESS

Pursuit of Greatness (POG) establishes guidelines and standards to optimize the experience of **I M** knowledge sharing groups (e.g. classes, workshops, networking and empowerment events, brainstorming/ideation sessions, book clubs, etc.). POG guidelines provide the best practices for engagement, conduct, actions, format and structure for knowledge sharing groups to obtain optimal results.

POG Guidelines are based on 6 progressive principles

1. Respect experience
2. Honor knowledge
3. Value the future
4. Treat everyone as a potential customer/client
5. Approach everyone as a friend
6. View everyone as a potential gateway to an opportunity

Below are our **Rules of Engagement** and **My Pursuit of Greatness Conduct** that serve to guide our interaction with one another and a commitment to our self to ensure an atmosphere of trust, respect and encouragement. The objective of our guidelines is to create and maintain a productive, progressive, engaging, and valuable, learning experience.

Why we make the effort

One's dreams, aspirations and desires represent an intimate aspect of who they are as a person. It is an honor when one shares that aspect with another as it symbolizes a level of trust. Therefore we owe it to them to protect and nurture their dreams, aspirations, and desires; to provide encouragement; and to offer our knowledge and experiences to assist them.

I M knowledge sharing groups serve to generate positive, progressive conversations and collaboration to empower those in attendance to achieve their personal and professional goals. For this to happen we must create and maintain a "judge free" positive environment.

Rules of Engagement

- Have an open mind
- Keep a positive attitude
- Share your knowledge and experience
 - Educate, do not denigrate
- Only have discussions that pertain to people in the room
 - Stay in the moment
- Raise your IQ not your voice
 - Be willing to listen and learn



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- Remember opinions are not facts
 - Respect others opinions and thoughts
 - Do not debate opinions
 - Elate, don't debate
- Refrain from inappropriate language
- Talk about solutions, not problems
- Ask one another questions to gain an understanding
- Maintain a professional, positive environment that fosters progressive dialogue

My Pursuit of Greatness Conduct

- I am on time on time for each session
- I am source of motivation and encouragement
- I am fully present at each session
- I am respectful to others in my tone, words, and body language
- I am patient allowing others to finish speaking before I share my thoughts
- I make recommendations not demands
- I inspire people to fulfill their potential
- I phrase my guidance in the form of a question not a demand
- I lead not push
- I am cooperative with the instructor/moderator and participants
- I consistently exhibit positive leadership skills
- I commit to helping others accomplish their goals
- I will not disclose any information that someone shares in confidence
- I place my mobile devices on silent or turn them off